

Message Text

UNCLASSIFIED

PAGE 01 ROME 18825 181154Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 181059Z NOV 76
FM AMEMBASSY ROME
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 1253

UNCLAS ROME 18825

USDOC PLEASE ALSO PASS PHILADELPHIA AND PITTSBURGH DISTRICT
OFFICES

E.O. 11652: N/A

TAGS: BEXP, BTRA, IT, US

SUBJECT: FOREIGN BUYER PROGRAM: VISIT TO U.S. OF KEMPRO
ITALIANA OFFICIAL

REF: (A) ROME A-428 OF OCTOBER 18, 1976; (B) COMMERCE OM OF
NOVEMBER 8, 1976

1. MR. ALFONSO CANTALINI, GENERAL MANAGER OF KEMPRO ITALIANA
S.P.A. WILL VISIT THE U.S. AND CANADA FROM NOVEMBER 21 TO
DECEMBER 9. IN ADDITION TO MEETING OFFICIAL (AT VICE PRESIDENT
LEVEL OR HIGHER) OF PPG INDUSTRIES, WHICH COMMERCE HAS ALREADY
CONTACTED ACCORDING TO REF (B), CANTALINI WOULD LIKE APPOINTMENT
WITH SIMILAR RANK OFFICIAL AT PHILADELPHIA QUARTZ CO., VALLEY
FORGE, PA., TO DISCUSS PROPOSAL DESCRIBED IN REF (A).

2. CANTALINI WILL BE IN THE U.S. DECEMBER 2 AND 3 AND SINCE
COMING FROM TORONTO, PITTSBURGH'S PROXIMITY TO CANADA WOULD MAKE
IT MORE LOGICAL FOR HIS FIRST CALL TO BE AT PPG INDUSTRIES ON
DECEMBER 2 AND NEXT DAY, DECEMBER 3, AT PHILADELPHIA QUARTZ.

3. IT WOULD BE APPRECIATED IF USDOC COULD CONTACT THE TWO
AMERICAN FIRMS AND SET UP APPOINTMENTS FOR CANTALINI ON THE
DATES GIVEN ABOVE. CONFIRMATION, FULL ADDRESS, NAMES OF
OFFICIALS AND TIMES SHOULD BE RELAYED, IF POSSIBLE, TO CANGUKE., MEDI-
CINE HAT, ALBERTA,

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CANADA. TEL; AREA CODE 403 527-1581, CANTALINI HAS BEEN ISSUED

A COMMERCIAL INVITATION AND WILL CONTACT PHILADELPHIA AND PITTSBURGH
DISTRICT OFFICES SHOULD COMMUNICATIONS PROBLEMS ARISE.BEAUDRY

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